

## Why You Should Use Hydromassage in Your Clinic

**1. Easier Treatment of Hard To Adjust Patients** — Pre-adjustment hydromassage treatment reduces nervous tension and muscle guarding. So you attain easier, less painful, more complete spinal adjustments. *Patients are much easier to work with when they are relaxed.*

**2. Use Post-Adjustment To Help Relax The Muscles** — Post-adjustment hydromassage treatment relaxes your patient's muscles, allowing the adjustment to stabilize and reduces the tendency of muscle spasms to pull the spine out of alignment.

**3. Provide Needed Massage Services Without A Massage Therapist** Sidmar hydromassage tables work 24/7. They don't take time off, call in sick or arrive late. They cost only pennies per session to operate and are consistent, providing the same therapy every time they are used.

More Americans are turning to massage to provide relaxation and relieve tension as part of a healthy lifestyle. A Sidmar hydromassage table is a great way to diversify into the growing massage market and boost cash flow – without adding staff or taking up a lot of your time or office space. Whether you charge cash, bill insurance or include it in the price of an office visit, revenues increase when hydromassage is part of your practice.

**4. Enhance Exercise and Strengthening Programs** — The body functions better when muscles are relaxed and blood and lymph fluids flow well. Your patients already stretch after rehab and exercise, they need to finish with a hydromassage treatment to soothe their muscles and calm their nervous system.

**5. Use Pre And Post Decompression Therapy** — The muscles are an important element in spinal care. Hydromassage before decompression therapy relaxes the muscles helping to diminish the negative effects of muscle guarding so the decompression forces can be as effective as possible. Hydromassage after decompression helps reduce the pain associated with decompression and relaxes the patient. No other option gives you the heat and massage therapy without taking up a lot of staff time. Your patients are more satisfied and have less pain when hydromassage is part of the treatment plan.

**6. Get More Word-Of-Mouth Referrals** — No other piece of equipment gets the rave reviews from patients like a Sidmar hydromassage table. People just love the way they feel during and after the therapy. When you like something and it makes you feel better, you inevitably go back to it and tell your family and friends about it!

**7. Improve Patient Retention** — The relief your patients get on our tables creates a desire to return for care. Your practice does best when your patients follow through with your treatment plans. Hydromassage can help keep them coming back.

**8. Our Online Marketing Kit Helps You Make Money** — Our marketing kit contains all the tools you need to start marketing your hydromassage table immediately: patient hand-outs, posters, referral cards, multi-session punch cards, gift certificates, flyers, and more. The materials explain hydromassage therapy, compel patients to ask for it, generate referrals and create cash payments. The kit is free when you buy a commercial table!



# SIDMAR

Manufacturer of Quality Hydromassage Systems

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## Prices

**Pro Model - \$2,999 plus shipping/delivery**

**Webpage:** [www.sidmar.com/professional.html](http://www.sidmar.com/professional.html)

**RejuvaWave Model - \$4,199 plus shipping/delivery**

**Webpage:** [www.sidmar.com/rejuvawave.html](http://www.sidmar.com/rejuvawave.html)

Delivery is available in areas where we have a dealer. All others will be shipped directly from the factory in Minnesota to your clinic. There is a simple 5 step assembly process that can be completed with just a Phillips screwdriver and your hands. We are available by phone to assist you if needed.

## Upholstery Options

**Naugahyde Vinyl** is attractive, strong and durable.  
Choices: Gray, Black, Blue, Burgundy, Green, Tan, Teal

**Magnificent Faux Leather** is luxurious, soft and supple.  
Choices: Taupe, Sand, Moss, Cloud, Ash and Ebony

## Specifications

Pro: 20 amp, 110 volt outlet – Table draws 14 amps

RejuvaWave: 20 amp, 110 volt outlet – Table draws 16 amps

Pro Size: 73" (L) x 23" (W) x 23" (H)

RejuvaWave Size: 75" (L) x 23" (W) x 23" (H)

Both models require 21 gallons of distilled water.

## Maintenance

The maintenance is very easy and only costs about \$50 per year. You will periodically launder the cloth table cover, add distilled water as slight evaporation is normal and add a conditioner every 3 months called Clar-Lub (available from Sidmar). That's it!